

Message Text

SECRET

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ACTION NODS-00

INFO OCT-01 ISO-00 /001 W

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FM AMEMBASSY AMMAN

TO SECSTATE WASHDC NIACT IMMEDIATE 5774

S E C R E T SECTION 1 OF 2 AMMAN 6549

NODIS

FOR UNDERSECRETARY SISCO FROM AMBASSADOR

E.O. 11652 GDS

TAGS: PFOR MASS JO US

SUBJECT: HAWKS FOR JORDAN -- NEXT STEPS

REF A. AMMAN 6413 B. STATE 231082 C. STATE 231083

1. WE APPRECIATE CARE AND THOUGHT WHICH YOU HAVE GIVEN TO OUR SUGGESTIONS ON HANDLING NEXT STEPS WITH JORDAN THIS CABLE ADDRESSES LETTER TO KING (REF C) SEPTTEL DISCUSSED POINTS AND PROCEDURES RAISED REF B.

2. WE APPRECIATE YOUR INVITATION TO COMMENT ON LETTER. WE OPERATE FROM ASSUMPTION THAT IT WAS DRAFTED WITH BOTH CONGRESSIONAL AND JORDANIAN CONSIDERATIONS IN MIND. WE WOULD LIKE TO SUGGEST SOME POSSIBLE CHANGES BASED ON THE FOLLOWING THREE BASIC THESES: (A) LETTER SHOULD BE AS FORTHCOMING AS POSSIBLE ON OUR PREPAREDNESS TO RAISE MATTER OF DELIVERY SCHEDULES AGAIN (B) IT SHOULD MAKE STRONGEST POSSIBLE CASE THAT UNKNOWN IN TRAINING PROGRAM MUST BE RESOLVED BEFORE ANY LINKAGE TO DELIVERY SCHEDULES CAN BE INTELLIGENTLY DISCUSSED (C) WE SHOULD GO AHEAD AS SOON AS POSSIBLE ON LETTER OF OFFER AND LETTER OF OFFER AND CLASSIFIED SIDE LETTER ARE LINKED AND CAN BE CONSIDERED AS CLOSELY RELATED DOCUMENTS IN ORDER TO RESOLVE SOME OF KING'S ARAB AND LOCAL PUBLIC OPINION PROBLEMS.

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3. FOLLOWING IS OUR EXPLANATION FOR CHANGES IN TEXT

WHICH WE ARE INCLUDING IN THE FORM OF A COMPLETE DRAFT
IN THE LAST PARAGRAPH OF THIS MESSAGE.

FIRST SENTENCE OF THE LETTER STAYS AS IS. SECOND
SENTENCE EXPRESSED THE IDEA THAT DELIVERY SCHEDULE IS
INCLUDED IN THE LATTER OF OFFER AND ACCEPTANCE WHICH HAS
THE ADVANTAGE OF BEING COMPLETELY FRANK WITH THE KING
WHILE AT THE SAME TIME FURTHER LINKING SIDE LETTER WITH
LETTER OF OFFER AND ACCEPTANCE.

FIRST SENTENCE OF SECOND PARAGRAPH HAS BEEN REORDERED
TO BE LESS APPARENTLY PESSIMISTIC ABOUT FUTURE FLEXIBILITY
BUT STILL LINKING SUCH FLEXIBILITY TO THE "SITUATION".
IN US AND ITS UNCERTAIN FUTURE DEVELOPMENT. THE LETTER
INCORPORATES BY REFERENCE THE SEPTEMBER 18 MESSAGE, THE
LANGUAGE WHICH OF COURSE KING HAS. THE SECOND SENTENCE
IS CHANGED SLIGHTLY TO LINK IT MORE CLOSELY WITH THE
FIRST AND SINCE THERE IS LATER LANGUAGE ON THE IMPORTANCE
OF EARLY SIGNING OF THE LETTER OF OFFER, THAT CLAUSE HAS
BEEN OMITTED. THE THIRD SENTENCE IS THE SAME.
THE FOURTH SENTENCE HAS BEEN LENGTHENED BY PUTTING THE
STRESS ON THE FACT THAT THE LETTER IS LINKED TO LETTER OF OFFER
AND ACCEPTANCE AND THAT EARLY SIGNING IS IMPORTANT TO
GET PRODUCTION GOING AND TO GET US STARTED ON DETERMINING
THE ACTUAL RELATIONSHIP BETWEEN THE TRAINING PLAN AND
DELIVERIES. THE THIRD AND FOURTH PARAGRAPHS HAVE NOT
BEEN CHANGED.

4. KING'S PRINCIPAL PROBLEM WILL CONTINUE TO BE WHAT HE
TELLS PUBLIC. I AM CERTAIN HE WILL WISH TO EMPHASIZE THAT
JORDAN HAS ACCEPTED NO UNIQUE OR UNUSUAL CONDITIONS IN THE
LETTER OF OFFER. FUTHER THE DELIVERY SCHEDULE ISSUE
WILL POSSIBLY HAVE TO BE COMMENTED UPON. WITH THE SIDE
LETTER, THE KING WILL PROBABLY WANT TO SAY THAT THE US
HAS GIVEN ITS ASSURANCES THAT IT WILL TAKE INTO ACCOUNT
THE JORDANIAN PRINCIPLE THAT THE TRAINING SCHEDULE BE
RELATED TO OR SYNCHRONIZED WITH THE DELIVERY SCHEDULE.
HOWEVER IF THE JORDANIANS DESIRE TO TRY TO HAMMER HOME
NOW SOME NEW DELIVERY SCHEDULE, THEN THE LETTER WILL NOT
OFFER VERY MUCH. WE WILL OF COURSE DO OUR BEST HERE

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WITH WHATEVER LETTER YOU GIVE US TO MAKE JORDANIANS
UNDERSTAND THAT WE ARE PREPARED TO EXAMINE ISSUE WITH OPEN
MIND BUT IN LING OF ALL CONSTRAINTS, THAT SUCH AN EXAMINATION
IS COMPLEX AND WILL TAKE TIME AND THAT MEANWHILE WORK
SHOULD GO AHEAD ON THE HAWKS. JORDANIANS MAY ALSO

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ACTION NODS-00

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FM AMEMBASSY AMMAN

TO SECSTATE WASHDC NIACT IMMEDIATE 5775

S E C R E T SECTION 2 OF 2 AMMAN 6549

NODIS

FOR UNDERSECRETARY SISCO FROM AMBASSADOR

WISH TO SHOW SIDE LETTER TO SAUDIS AND WE PRESUME DEPARTMENT
WOULD HAVE NO OBJECTION TO THEIR DOING SO. FINALLY
IF PRESENT DELIVERY SCHEDULE MUST BE INCLUDED IN CONTRACT
WE THINK SIDE LETTER IS THE BEST WAY TO GO, BUT OBVIOUSLY
GIVEN EMOTIONAL AND MERCURIAL CONTEXT OF PAST DISCUSSION
THIS SUBJECT WE OF COURSE CANNOT GUARANTEE ACCEPTANCE BY KING.

5. BEGING TEXT REVISED LETTER. PARENTHESES INDICATE
WHERE CHANGES OR ADDITIONS HAVE BEEN MADE IN TEXT FOR-
WARDED TO US IN REFTEL C. ALL ITEMS IN PARENTEHESES SHOULD BE
INCLUDED IN TEXT.

YOUR MAJESTY: AMBASSADOR PICKERING IS PRESENTING
TO YOUR GOVERNMENT TODAY OUR LETTER OF OFFER AND
ACCEPTANCE COVERING THE SALE OF HAWK MISSILES TO JORDAN)
EARLY SIGNATURE OF WHICH WILL ENABLE US TO MOVE AHEAD ON
THE NECESSARY PROCUREMENT, PRODUCTION AND RELATED ACTIONS.
MY PURPOSE IN WRITING YOU PERSONALLY IN THIS MATTER IS
TO ASSURE YOUR MAJESTY THAT I REMAIN MINDFUL OF YOUR
CONTINUING CONCERN OVER THE DELIVERY SCHEDULE OUTLINED
IN PRESIDENT'S FORDS SEPTEMBER 17 LETTERS TO CONGRESS
(AND INCLUDED IN OUR LETTER OF OFFER AND ACCEPTANCE).
AND OF YOUR STRONG DESIRE THAT THE SCHEDULE BE
SYNCHRONIZED AS CLOSELY AS POSSIBLE WITH THE TRAINING
PROGRAMS FOR YOUR HAWK CREWS.

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AS I STATED IN MY SEPTEMBER 18TH MESSAGE TO YOUR MAJESTY, WE WILL BE PREPARED TO RAISE THIS MATTER AGAIN AND (IN LIGHT OF THE SITUATION AS IT DEVELOPES HERE) DO WHATEVER WE CAN IN THIS REGARD. (IN THIS CONNECTION,) THE FIRST ORDER OF BUSINESS (FOR US) IS TO ARRIVE AS RAPIDLY AS POSSIBLE AT AN AGREEMENT ON AN OVERALL HAWK TRAINING PROGRAM FOR JORDAN. (THEREFORE) WE SHALL WISH TO CONSULT WITH YOUR GOVERNMENT SOON FOR THE PURPOSE OF SCHEDULING A BILATERAL MILITARY CONFERENCE TO WORK OUT A MUTALLY ACCEPTABLE TRAINING PROGRAM. (THUS) EARLY ACCEPTANCE BY YOUR MAJESTY'S GOVERNMENT OF OUR LETTER OF OFFER (IN LIGHT OF OUR MUTAL UNDERSTANDING OF THE DELIVERY SCHEDULE PROGRA CONTAINED IN THIS LETTER WILL ALLOW US TO GET STARTED IMMEDIATELY ON THE PRODUCTION OF THE HAWK BATTERIES FOR JORDAN AND TO SET OUT THE REQUIRED TRAINING PLAN WHICH WILL PERMIT US TO DETERMINE THE ACTUAL STATUS OF THE SYNCHRONIZATION BETWEEN TRAINING AND DELIVERIES).

I DO NOT NEED TO TELL YOUR MAJESTY HOW PLEASED I AM THAT WE HAVE FINALLY REACHED THE POINT WHERE WE CAN BEGIN TO MOVE FORWARD ON YOUR HAWK PROGRAM AND TO PUT THE DIFFICULTIES OF RECENT WEEKS BEHIND US

WITH WARMEST PERSONAL REGARDS. HENRY A KISSINGER
END TEXT
PICKERING

SECRET

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